

CASE STUDY

Finance Raising

“The MGroup Corporate Finance provide a really good all-round service for both corporate finance and general tax advice. They are pragmatic, realistic, and professional.”

Meet Northvale Korting

Established in 1987, Leicester-based Northvale Korting Ltd are specialists in flow control equipment and serve a range of industries including brewing, defence, energy, food, heating, nuclear, oil & gas, paper, petrochemical, pharmaceutical, shipbuilding and water and waste treatment.

Northvale Korting came to the MGroup to help source financing to take their business to the next level.

The MGroup's Support

Northvale Korting is one of the longest operating manufacturing companies in the UK, tracing its operation back to 1903. In private ownership for over 30 years, the company has a global reach and supply chain position based on technological capabilities and excellent customer service. With a "Made in the UK" badge, Northvale Korting supplies to a global client base across all sectors where fluid or motive control is required.

This funding will help with the relocation of the business, improve efficiency through capital investment in new equipment, and support meeting the challenge of a strong 2022 order book. The relocation to modern manufacturing premises and significant investment in equipment will allow Northvale Korting to stay at the forefront of its field for another century.

SUPPORTING YOU FROM THE FIRST INTERACTION THROUGH TO THE FINAL ONE

Ian Walker, Senior Manager, Corporate Finance

"With a history dating back to 1903, Northvale Korting had entered a period of renewal. It was great to be chosen to work with the business to help facilitate their relocation and to navigate the funding process so they can tackle their strong order pipeline head-on."



In Their Words

This has been a difficult transaction to complete, and it was only with Ian's contacts and tenacious approach to the issues that we have managed to complete the funding. I was thoroughly impressed with everyone's commitment to helping the company get the support required. The MGroup really began working as part of the Northvale team throughout this process.

www.TheMGroup.co.uk
corporatefinance@themgroup.co.uk

Cranbrook House, 287/291 Banbury Road, Oxford OX2 7JQ Tel: 01865 552925 Fax: 01865 557732

Partners: **Mark Crossfield** ACIB; **Geoff Pinder** BSc (Env. Science); **Richard Clayton** FCCA; **Penny Casterton** BA, ACA; **Peter Smith** FCCA; **Darren Green** BA (Hons), FCCA; **M S Crossfield Limited**. The MGroup Corporate Finance LLP incorporated in England number: OC344079. The MGroup is a trading name of The MGroup Corporate Finance LLP